



**GRANT-SCHEME**  
**“SCIENCE AND INNOVATION INVESTMENT FUND” (SIIF)**  
**The 2nd CALL**

Directorate for Science of the **Ministry of Science, Education, and Sports (MSES)** and **Human Dynamics Consortium** for Technical Assistance (TA) to SIIF grant-scheme invite you to participate in grant-scheme “Science and Innovation Investment Fund” (SIIF).

In order to create value from research results and intellectual property rights (IPR), to build technology transfer and commercialization capacities of higher education institutions (HEIs) and public research organisations (PROs), the **2<sup>nd</sup> Call for Grant-scheme “Science and Innovation Investment fund” (SIIF)** was **launched on August 24<sup>th</sup> 2011**. Please find full documentation at <http://www.safu.hr/hr/natjecaji/pregled/332/shema-dodjele-bespovratnih-sredstava-iz-fonda-za-ulaganje-u-znanost-i-inovacije-drugi-poziv>. Deadline for submitting of project Concept Notes is on the October 21st 2011.

There will be assistance cycle available as a measure to increase the capacity for successful development of projects for the 2<sup>nd</sup> Call. These events are designed having in mind needs of two groups of potential **SIIF grant-scheme** applicants – (i) representatives of research community at managerial positions from HEIs and PROs and (ii) Knowledge and Technology Transfer specialists.

Web-page based Help-desk for proposal writers is at their disposal at <http://www.siif-croatia.com/hr/odjel-podrske>.

Assistance in preparation of project proposals will be provided through next events:

<b>EVENTS</b>	<b>Split</b>	<b>Zagreb</b>	<b>Rijeka</b>	<b>Osijek</b>
<b>Workshops “Collaboration of Research and Industry”</b>	<b>12.09.</b>	<b>13.09.</b>	<b>14.09.</b>	<b>16.09.</b>
<b>Matchmaking events “Toward sustainable cooperation”</b>	<b>29.09.</b>	<b>26.09.</b>	<b>03.10.</b>	<b>06.10.</b>
<b>Workshops “Development of Concept Notes”</b>	<b>30.09.</b>	<b>27.09.</b>	<b>04.10.</b>	<b>07.10.</b>

Participation at the events of assistance cycle is free of charge. Number of participants at events is limited. Please note that there is offered only one-time possibility to participate at every type of events.

Registration to every event of assistance is obligatory and should be done at SIIF Web-page <http://www.siif-croatia.com>. Confirmation of registration will be provided by e-mail.

Please feel free to contact the project office in case of questions  
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Sincerely,  
Dr. Rein Ruubel  
Team Leader

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## TRAINERS

The Technical Assistance events for potential beneficiaries of SIIF grant-scheme will be led by international expert team: **Mr. Rein Ruubel** (Estonia), **Mr. Kastytis Gečas** (Lithuania), **Mr. Hugo van Veghel** (Belgium).



**Mr. Rein Ruubel, PhD** – Key Expert for Human Dynamics Consortium that provides Technical Assistance to SIIF Grant Scheme – Team Leader, Technology Transfer expert (Estonia).

International expert having over 25 years international experience in the field of research and development; in development of regional and institutional innovation support strategies and measures; in development and financing of spin-off and start-up companies; in development and management of EU projects on knowledge and technology transfer. He has been working as researcher, developer, lecturer, consultant, mentor and coach for different public and private organisations nationally and internationally.



**Mr Kastytis Gečas, PhD** – Key Expert for Human Dynamics Consortium that provides Technical Assistance to SIIF Grant Scheme – Director of the Lithuanian Innovation Centre (Lithuania).

International expert having over 16 years experience in the field of innovation, knowledge and technology transfer. He has more than 15 years experience in organising technology transfer services in Lithuania in particular as Head of Innovation Relay Centre – Lithuania. He acted as Project Manager or Project Director of over 50 grant projects tied to innovation, knowledge and technology transfer. Dr. Gecas has extensive knowledge on the EC requirements required in putting together a successful grant application. He is directly involved in project pipeline preparation and training for EC grants to be disbursed to SMEs, HEIs and PROs



**Mr. Hugo van Veghel, PhD** – Senior Expert for Human Dynamics Consortium that provides Technical Assistance to SIIF Grant Scheme – Technology Transfer expert (Belgium).

International expert having over 10 years working experience in South-Eastern Europe. He has extensive practical knowledge on SME and cluster environments with studies on clusters and FDI in Croatia. Also he is a non-conservative lecturer and trainer on creativity and innovation having experiential T&KT in the researcher – developer – producer - buyer chain. Multi-disciplinary project development and implementation experience for EU Funds and FDIs, mainly based on public- private partnerships. His experience in HE covers working as a lecturer and director for Centre of Management and Entrepreneurship facilitating the integration of study processes in industrial/business environments.

## Workshop Agenda “Collaboration of Research and Industry”

<b>SPLIT</b>	<b>12 /09/2011</b>	<b>University of Split, Sveučilišna knjižnica, R. Boškovića 31</b>
<b>ZAGREB</b>	<b>13/09/2011</b>	<b>University of Zagreb, Ulica kralja Zvonimira 8</b>
<b>RIJEKA</b>	<b>14/09/ 2011</b>	<b>STEP, Slavka Krautzeka 83/A</b>
<b>OSIJEK</b>	<b>16/09/2011</b>	<b>University of Osijek, Trg Svetog Trojstva 3 (dvorana 2)</b>

### Purpose:

- to prepare the understanding on needs/possibilities for preparation and implementation of long-term network-based research and development and innovation diffusion projects of local, regional and national importance.
- to give the overview of network-based K&TT service system in HEIs and PROs;

### Expected results:

- further enabling of the ideas on development of network-based K&TT service system,
- understanding on profitability of network-based research and development projects,
- active participation of research-group members at matchmaking/networking events.

Time	Activity	Trainers
08:30 – 09:00	Registration of participants	
09:00 – 09:30	<b>Introduction to the workshop</b> <ul style="list-style-type: none"> <li>• Trainers &amp; participants, organization and program</li> </ul> <b>SIIF grant scheme</b> <ul style="list-style-type: none"> <li>• Call objective, priority issues, action, activities and conditions</li> </ul>	<b>Dr. Rein Ruubel</b>
9:30-11:15	<b>The role of Competence/Knowledge Transfer centres in bridging the gap between HEI and PRO research and industrial needs</b> <ul style="list-style-type: none"> <li>➢ Competence centre functions and activities related to KT / TT</li> <li>➢ Group exercise: conceptualisation of a technology competence centre</li> <li>➢ Discussion: R&amp;D-based innovation: how to carry-out knowledge diffusion</li> </ul>	<b>Dr. Hugo van Veghel</b>  <b>Discussion</b>
11:15 – 11:30	Coffee break	
11:30 – 13:00	<b>Service-oriented, network-based Technology/Knowledge Transfer system in HEI's and PRO's</b> <ul style="list-style-type: none"> <li>• Organising complex of activities <ul style="list-style-type: none"> <li>➢ University- or PRO-wide Technology transfer services- What is it? <ul style="list-style-type: none"> <li>○ Technology transfer/partnership, Technology exploitation</li> </ul> </li> </ul> </li> <li>• Developing integrated KT/TT services: <ul style="list-style-type: none"> <li>○ Process execution. Managing combined activities, Integrating services</li> </ul> </li> <li>• Discussion: TT activities, services, networking: how to integrate and balance?</li> </ul>	<b>Introduction:</b> <b>Dr. Kastytis Gecas</b>  <b>Discussion</b>
13:00 – 14:30	Lunch break	
14:30 – 16:00	<b>Networking based organization of Knowledge and Technology Transfer: benefits and profitability</b> <ul style="list-style-type: none"> <li>➢ Internal and external networking. Local, regional, national and transnational aspects</li> <li>➢ Value-added approach</li> <li>➢ Case study</li> <li>➢ Discussion: Long-term potential of networking</li> </ul>	<b>Introduction:</b> <b>Dr. Rein Ruubel</b>  <b>Discussion</b>
16:00 – 17:00	<b>Conclusions of the Workshop</b>	<b>Moderator: Rein Ruubel</b>

## Matchmaking event Agenda “Toward sustainable cooperation”

<b>ZAGREB</b>	<b>26/09/2011</b>	<b>University of Zagreb, Ulica kralja Zvonimira 8</b>
<b>SPLIT</b>	<b>29 /09/2011</b>	<b>University of Split, Sveučilišna knjižnica, R. Boškovića 31</b>
<b>RIJEKA</b>	<b>03/10/ 2011</b>	<b>STEP, Slavka Krautzeka 83/A</b>
<b>OSIJEK</b>	<b>06/10/2011</b>	<b>University of Osijek, Trg Svetog Trojstva 3 (dvorana 2)</b>

**Purpose:**

- fine-tuning of project idea at moderated by experts meeting of potential consortia members for discussion of project idea, roles and benefits

**Expected results:**

- enhanced project idea, understanding of roles and potential benefits in the project

Session	Activity	Timing	Location
Registration	Registration table available	30 min	Outside room 1
<b>Introductory session</b> (30 min)	Introduction and welcome	15 min	Room 1
	SIIF grant-scheme - Guideline for Applicants	15 min	
Coffee break and networking		15 min	Outside room 1
<b>Matchmaking session I</b> (90 min)	Matchmaking for project team I	30 min	Room 2
	Matchmaking for project team II	30 min	
	Matchmaking for project team III	30 min	
Coffee break and networking		15 min	Outside room 1
<b>Matchmaking session II</b> (90 min)	Matchmaking for project team IV	30 min	Room 2
	Matchmaking for project team IV	30 min	Room 2
	Matchmaking for project team VI	30 min	Room 2
Coffee break and networking		15 min	Outside room 1
<b>Matchmaking session III</b> (120 min)	Matchmaking for project team VII	30 min	Room 2
	Matchmaking for project team VIII	30 min	Room 2
	Matchmaking for project team IX	30 min	Room 2
	Matchmaking for project team X	30 min	Room 2

## Workshop Agenda “Development of Concept Notes”

<b>ZAGREB</b>	<b>27/09/2011</b>	<b>University of Zagreb, Ulica kralja Zvonimira 8</b>
<b>SPLIT</b>	<b>30 /09/2011</b>	<b>University of Split, Sveučilišna knjižnica, R. Boškovića 31</b>
<b>RIJEKA</b>	<b>04/10/ 2011</b>	<b>STEP, Slavka Krautzeka 83/A</b>
<b>OSIJEK</b>	<b>07/10/2011</b>	<b>University of Osijek, Trg Svetog Trojstva 3 (dvorana 2)</b>

**Purpose:**

- Support in development of project Concept Notes and full applications according to the logic of Project Cycle Management

**Expected results:**

- Understanding of project design in the context of PCM logic for formulation of project Concept Notes and future full applications

<i>Session</i>	<i>Content</i>	<i>Experts (session leaders)</i>
9:00 – 9:15	<b>Introduction to the workshop</b> <ul style="list-style-type: none"><li>• trainers &amp; participants</li><li>• organization and program</li></ul>	Dr. Rein Ruubel
9:15 - 10:45	<b>Project Cycle Management (PCM).</b> <ul style="list-style-type: none"><li>• Introduction to the idea of PCM</li><li>• Understand why PCM provides a context for project preparation and implementation</li></ul>	Dr Hugo van Veghel
10:45 – 11:00	Coffee break	
11:00 - 12:30	<b>Introduction to Logical Framework Approach</b> <ul style="list-style-type: none"><li>• Scope of identification and analysis</li><li>• Problem and objectives analysis (exercise/activity)</li><li>• LFA and project implementation</li></ul>	Dr. Hugo van Veghel
12:30 – 14:00	Lunch break	
14:00 - 16:30	<b>Project design in the context of PCM</b> <ul style="list-style-type: none"><li>• Project design principles</li><li>• Case study (design graphics and language).</li><li>• Preparing a concept note (group exercise).</li><li>• Discussion: Other issues to be considered at project design (timeframe estimation, budgeting, evaluation, future development of full application)</li></ul>	Dr Kastytis Gečas
16:30 - 17:00	<b>Conclusions of the Workshop</b>	Dr Rein Ruubel