

A nighttime photograph of the Kuala Lumpur skyline, featuring the Petronas Twin Towers illuminated against a dark sky. Other skyscrapers and city lights are visible in the background.

**GUILTY OF BEING
AMBITIOUS?**

Business Developer | Kuala Lumpur, Malaysia

Nova Founders supports promising online business models worldwide. We help young Internet companies towards global growth and have successfully built out a range of multinational businesses with teams across multiple geographies. Nova Founders works with passionate and capable entrepreneurs, and provides the on-going financial, operational, marketing and development support they need to be successful.

Join us and work with us on the next amazing internet ventures!

Your profile

You have studied or are in the end of your study program in Finance, Economics, Business Administration, Information Technology, Marketing or equivalent and you are at the top of your class. You have an entrepreneurial mind-set and hold experience from student positions or relevant internships. You are a natural leader, hardworking, ambitious, very structured and inspired person with a lot of visions and ideas. Written and oral fluency in English is required.

What we offer

- A full-time position in an international work environment with great opportunities for personal and professional development.
- A great beginning of your career with focus on a steep learning curve and daily challenges.
- An amazing network – you will be in direct contact with CEOs, Managing Directors, CMOs and senior marketing executives across a diverse range of industries.
- Invaluable insights to all relevant aspects of running a company.

Your responsibilities

- As a Business Developer you will be responsible for identifying promising industries, strategy development and execution to grow new markets.
- You will be involved with sales optimisation in each division of our company.
- You will be responsible for helping generate and manage new business accounts.
- You will work on the company's further improvement and development while working together closely with the Managing Director and Vice President.

How to apply

If you would like to become part of Nova Founders then please send an e-mail to jobs@novafounders.com with a short cover letter and resume as soon as possible. Interviews are conducted within 1-2 weeks of application submission.